

**FORDHAM UNIVERSITY - GRADUATE SCHOOL OF BUSINESS ADMINISTRATION  
BUSINESS LAW WAIVER EXAM STUDY GUIDE**

For questions regarding study material, please contact Professor Mark Conrad.

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Hours: Wed 12:00 - 3:00 PM; 8:00 – 8:30 PM; or by appointment.

TEXT: Mann & Roberts, "Smith and Roberson's Business Law" (14<sup>th</sup> edition, 2009). The text is available electronically.

Week	Topic	Chapters/pp.	Cases/Problems
1	Introduction to Class Introduction to Law & the Legal System	-- 1	No cases/problems No cases/problems
2	Civil Dispute Resolution The Interaction of Business Ethics & the Law	3	<i>Worldwide VW</i> In-class cases
3	Introduction to Contracts Mutual Assent	9 10	<i>Steinberg</i> ; 5, 6, 12, 14 <i>Lefkowitz</i> ; 1, 3, 17, 22
4.	Conduct Invalidating Assent	11	<i>Maroun</i> ; 2, 3, 7, 11, 18, 26
5	Consideration	12	<i>New England Rock</i> ; 2, 16, 20
6	Illegal Bargains/Public Policy Contractual Capacity (skim)	13 14	<i>Earthweb, Williams</i> ; 5, 8, 9 No cases/no problems
7	Contracts in Writing Interpretation of Contracts Third Parties to Contracts (skim)	15 16	No cases/problems No cases/problems No cases/problems
8	Mid-Term	--	
9	Performance, Breach & Discharge Contract Remedies	17 18	<i>Sylvestri</i> ; 2, 11, 21 <i>Arrowhead</i> ; 1, 6, 7
10	Torts: A. Intentional Torts B. Negligence & Strict Liability	7 8	<i>White</i> /no problems <i>Love, Palsgraf</i> ; no problems
11	Continuation of Torts Relationship of Principal & Agent Relationship with Third Parties	19 20	<i>Miller</i> , no problems <i>Schoenberger</i> ; 18
12	Formation and Internal Relations Of General Partnerships Operation and Dissolution of General Partnerships Limited Partnerships and LLCs	31 32 33	No cases/problems No cases/problems No cases/problems
13	Corporations – Nature, Formation	34	<i>National Hotel Associates</i> ; no problems
14	Financial Structure Management Structure	35 36	<i>Dodge</i> ; no problems No cases/problems